

**JAKOB
KERR**

Discussion Questions

Careful, some spoilers ahead . . .

1. How does the author use setting and atmosphere to create a sense of tension and suspense throughout the book?
2. Discuss the significance of the “*dead money*” in the title. How does this concept reflect the central themes of the book?
3. How does the opening scene foreshadow future events and themes within the story?
4. Throughout the read, who did you have suspicions about? How did those suspicions evolve or change as you went deeper into the story?
5. Explore the relationships between the female characters. How do they navigate the male-dominated start-up world of finance and power, and what roles do they play in shaping the outcome of the plot?
6. What did you think of the “insider perspective” of the start-up world?
7. Which character do you identify most strongly with?
8. Do you think Mackenzie is a “good” person? Do you agree with Mackenzie’s view of morality?
9. If *Dead Money* were to become a TV show or movie, who would you cast as the main characters?
10. If you were to recommend *Dead Money* to a friend, how would you describe the book in just a few sentences? What aspects of the story do you think make it a compelling read?

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